

AW Technologies Press Release / 25.02.2026

AW Technologies and MEDICARE HELLAS enter a Strategic Partnership to drive TrachFlush commercial expansion in Greece and Cyprus

Nørresundby, Denmark / Athens, Greece – AW Technologies, a company focused on developing and bringing to market disruptive and innovative airway solutions for mechanically ventilated patients, and MEDICARE HELLAS, a leading distributor of advanced medical technologies in Greece and Cyprus, announced today they have entered into an exclusive distribution agreement for the TrachFlush™ device in Greece and Cyprus.



Invented by Alberto Zanella, an Italian intensivist, and developed by AW Technologies, TrachFlush™ is a medical device that maintains the tracheal tube cuff's pressure, preventing subglottic secretion microaspiration, and removes the secretion below the cuff and above (subglottic) the cuff non-invasively, lightening the workload for healthcare professionals and reduced patient discomfort.



The TrachFlush™ Device

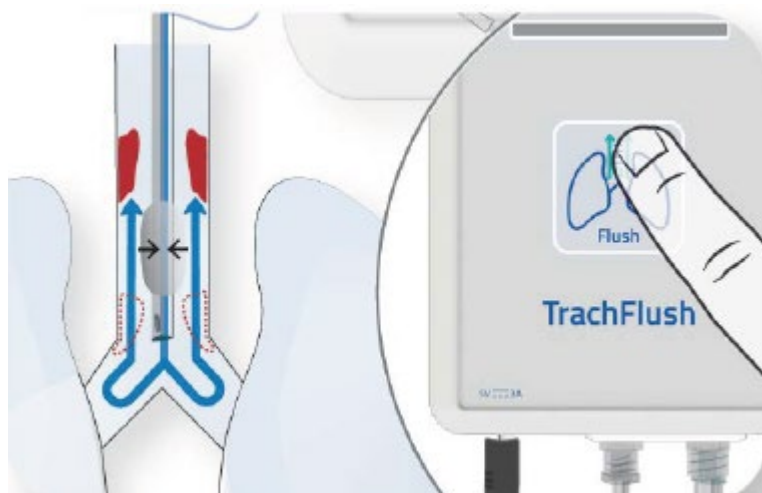


Illustration of removing secretions with TrachFlush

When the Flush button is pushed, TrachFlush automatically synchronizes with the ventilator, and deflates the cuff during the inspiratory cycle, utilizing the airflow of pressure from the lungs and the ventilator to “push” the secretions from above and below the cuff up into the mouth of the patient. TrachFlush re-inflates the cuff again prior to the expiratory cycle, avoiding PEEP loss.

“At MEDICARE HELLAS, we are committed to building high-value partnerships with leading international organizations. Our collaboration with AW Technologies ApS reflects our shared vision of advancing respiratory care standards and delivering innovative, clinically valuable solutions to healthcare professionals”

MR. THANASIS MARKOPOULOS

President & CEO of MEDICARE HELLAS S.A.

“AW Technologies is pleased to partner with Medicare Hellas to strengthen the commercial presence of TrachFlush in Greece and Cyprus. Together, we will expand access to TrachFlush and support healthcare professionals in delivering safer, more efficient airway care”

MR. ADAM HANSEN

Chief Executive Officer of AW Technologies ApS

About MEDICARE HELLAS S.A.

Founded in 1986, MEDICARE HELLAS S.A. is a leading distributor of advanced medical technologies in Greece and Cyprus. The company partners with internationally recognized manufacturers to introduce innovative, evidence-based solutions to hospitals, clinics, and healthcare institutions.

With a strong nationwide commercial and technical network, MEDICARE HELLAS provides reliable supply, high-level professional training, and ongoing customer support. Guided by a long-standing commitment to quality, innovation, and sustainable partnerships, the company plays a key role in enhancing standards of care across the region.

For more information about MEDICARE HELLAS, please visit <https://www.medicare-hellas.gr/gr/en/home/>.

About AW Technologies ApS

AW Technologies – a Danish medical device company, established in late November 2018, focused on developing and bringing to market disruptive and innovative airway solutions for mechanically ventilated patients, including the primary product; TrachFlush. For more information, please visit www.trachflush.com or www.awtechnologies.dk

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